NTPC LIMITED
(A GOVERNMENT OF INDIA ENTERPRISE)

Central Procurement Group-I, Raipur

INVITATION FOR BIDS (IFB)

(DOMESTIC COMPETITIVE BIDDING)

FOR

Supply Installation Testing and Comissining (SITC) of IP Based Private Branch Exchange (IP-PBX) with 3500 Universal Ports licences with all hardware and software as per the Technical specifications enclosed.

Tender Ref: NTPC/USSC-CPG1/ 9900334524

1.0 NTPC Limited (NTPC) invites online bids on "**Single Stage Two Envelope Bidding basis**" from eligible bidders for aforesaid package, as per the scope of work briefly mentioned hereinafter.

2.0 BRIEF SCOPE OF WORK

The scope of work comprises of the activities and services mentioned in scope of work and as per "Technical Specification/BOQ" for **"Supply Installation Testing and Comissining (SITC) of IP Based Private Branch Exchange (IP-PBX) with 3500 Universal Ports licences with all hardware and software as per the Technical specifications enclosed"**.

The scope of work shall comprise, but not limited to the supply, erection, testing and inspection of equipment's and materials at manufacturer's works, packing, supply, transportation, transit insurance, delivery to site, unloading, storage and equipment erection including associated civil and structural works if any.

NTPC intends to finance subject Package through Internal Resources.

3.0 Detailed Specification, Scope of Work and Terms & Conditions are given in the Bidding Documents, which are available for examination and Sale at our eProcurement Portal (https://eprocurentpc.nic.in/nicgep/app) and as per the following schedule:

Form of Contract/Tender Category	**WORKS CONTRACT**
NIT Date	As per e-tender portal
Document sale Commencement Date	As per e-tender portal
Pre Bid Meeting Date, Time & Address	Not Applicable
Last date for receipt of queries from bidders (if any)	As per e-tender portal
Last Date & time for Bid submission	As per e-tender portal
Technical Bid Opening Date & Time	As per e-tender portal
Price bid Opening Date & time	Shall be intimated separately.
EMD/Bid Security	**Rs. 2,00,000/- (Exemption NOT ALLOWED)**
Tender Fee	**Not applicable**
Integrity Pact	**Not Applicable**
MSE Benefit	**Not Applicable**

"No Queries from Bidders, whatsoever, shall be entertained by the Employer beyond the last date of receipt of Queries/ Pre-Bid Conference (if applicable) as specified above."

Corrigendum (if any) shall be available on our e-tender website https://eprocurentpc.nic.in only.

4.0 All bids must be accompanied by Bid Security in the form as stipulated in the Bidding documents. Option for Online payment ~~of tender fee~~ is also made available at GepNIC/e-tender portal. Bidders are requested to please avail the facility.

For details, please refer to Clause 14 & 15 of Section-III, Bid Data Sheets (BDS).

Payment of EMD is not exempted in this tender. ANY BID NOT ACCOMPANIED BY AN ACCEPTABLE BID SECURITY SHALL BE REJECTED BY THE EMPLOYER AS BEING NON-RESPONSIVE.

All Bank Guarantees shall be received in the form of e-BG through NeSL platform and no physical BGs shall be accepted, except in exceptional circumstances. The decision of NTPC in this regard shall be final.

IN CASE THE BID SECURITY IS DEPOSITED BY THE BIDDER IN THE FORM OF E-BG/THROUGH ELECTRONIC FUND TRANSFER (EFT), BIDDER TO SUBMIT THE COPY OF E-BG/PROOF OF E PAYMENT OF BID SECURITY IN THE E-TENDERING PORTAL.

IN CASE THE BID SECURITY (OTHER THAN BG) IS DEPOSITED BY THE BIDDER IN PHYSICAL FORM, BIDDER TO SUBMIT THE ORIGINAL INSTRUMENT IN SEPARATE SEALED ENVELOPE AND A COPY OF THE SAME IN THE E-TENDERING PORTAL AND ALSO ENSURE THAT ORIGINAL PHYSICAL COPY OF THE GUARANTEE REACHES AT THE ADDRESS MENTIONED BEFORE THE SUBMISSION DEADLINE AS PER TENDER PROVISIONS.

Bid security amount up to Rs.1,00,000/- (Rupees One Lacs only) must be submitted through Electronic Fund Transfer (EFT) only. Electronic Fund Transfer (EFT) will be made at GePNIC Portal (https://eprocurentpc.nic.in/nicgep/app) only.

~~FOR TENDERS ON GeM PORTAL, ELECTRONIC FUND TRANSFER (EFT) WILL BE MADE THROUGH SBI COLLECT FACILITY ONLY at https://onlinesbi.sbi.bank.in/sbicollect/payment/listcategory.htm .~~

5.0 Bidder has to ensure the following documents to be submitted online, pursuant to ITB Clause 15, failing which bid is liable for rejection

a) Tender Fee: Not applicable

b) **Earnest Money Deposit/Bid Security: The Bidder shall furnish, as a part of his Bid an Earnest Money Deposit of amount ₹ 2,00,000/- (Rs. Two Lakh only)**

c) Integrity Pact: Not Applicable

The format of the Bid security shall be in accordance with the format available in the Bidding Documents only.

Bid security submitted in any other format including GEM Standard Format shall be rejected for which NTPC shall not be responsible.

Any bid not accompanied by an acceptable bid security and integrity pact (if applicable) shall be rejected by the employer as being non-responsive and shall not be opened. *In case, the bid security is submitted as e-BG/EFT, bidder to submit the copy of e-BG/proof of e-payment of bid security in the e-tendering portal. In case the bid security (other than BG) is submitted by the bidder in physical form, bidder to submit the original instrument (or extensions, if any) in separate sealed envelope and a copy of the same in the e-tendering portal.*

Further, Stage-II (Price Bid) (in case of Two Stage bidding) not accompanied by requisite bid security extension (in case Bid Security is submitted in the form of e-BG/ Insurance Surety Bond) shall be rejected by the Employer as being nonresponsive.

Online facility of submitting the ~~tender fee~~ and bid security is enabled.

6.0 Bidding Document may be downloaded by any interested Bidder from https://eprocurentpc.nic.in/nicgep/app. Prospective bidders are compulsorily required to provide GSTIN number ~~with Tender Fee~~.

7.0 QUALIFYING REQUIREMENTS:

The bidder who wishes to participate in the bidding shall meet the Qualifying requirements stipulated hereunder:

7.0.0 TECHNICAL CRITERIA:

7.1.1 The Bidder Should be a manufacturer of IP-PBX System.

OR

The Bidder should be a subsidiary / Dealer / Channel partner of the original Equipment manufacturer (OEM) as above as on the date of opening of techno- Commercial Bid Opening. The Bidder Should be duly authorized by OEM for this Bid.

7.1.2 The Bidder should furnish valid TEC (Telecommunication Engineering Centre) certification issued by department of Telecommunication, Government of India in the name of quoted make and model of IP Based Exchange.

7.1.3 The bidder should have executed "Purchase Order for Supply and/or Erection of IP-PBX" system in India, in the preceding seven (07) years prior to the date of techno-commercial bid opening, meeting the following criteria

(i) Single order having executed value of not less than **Rs 86 Lakhs**.

OR

(ii) Two orders of value not less than **Rs 54 Lakhs each**.

OR

(iii)Three orders of value not less than **Rs 43 Lakhs each**.

Notes for 7.0.0:

1. The word "Executed" mentioned above means that the bidder should have achieved the criteria specified above, even if the total contract is started earlier and/or is not completed / closed.
2. In case of orders under execution, the value of work executed prior to the date of Techno-Commercial bid opening duly certified by bidder's client shall be considered acceptable.
3. Reference work executed by the bidder as a sub-contractor may also be considered provided the certificate issued by main contractor is duly certified by owner specifying

the scope of work executed by the sub-contractor in support of qualifying requirements.

4. For arriving at the executed value of work specified above, basic amount only shall be considered. In case of contract is inclusive of taxes, bidder should provide the break – up of basic value and taxes.

5. In case, bidder has executed reference work under two orders one for supply and one for services separately for the same installation, combined value of both the orders shall be considered as a single order for the purpose of evaluation.

8.0.0 FINANCIAL CRITERIA:

8.1.0 **Financial Criteria for the Bidder:**

8.1.1 The average annual turnover (AATO) of the Bidder **on standalone basis**, in the preceding three (3) financial years as on the date of Techno-commercial bid opening should not be less than **Rs. 108 Lakhs** (**Indian Rupees One Hundred Eight lakhs only**) or in equivalent foreign currency.

In case the Bidder does not satisfy the annual turnover criteria, stipulated above on its own, its Holding Company would be required to meet the stipulated turnover requirements as above, provided that the Net Worth of such Holding Company as on the last day of the preceding financial year is at least equal to or more than the paidup share capital of the Holding Company. In such an event, the Bidder would be required to furnish along with its Techno-Commercial bid, a Letter of Undertaking from the Holding Company, supported by the Holding Company's Board Resolution, as per the format enclosed in the bid documents, pledging unconditional and irrevocable financial support for the execution of the Contract by the Bidder in case of award.

8.1.2 **Net Worth Criteria: [N/A]**

8.1.3 In case the Bidder is not able to furnish its audited financial statements on stand-alone entity basis, the unaudited unconsolidated financial statements of the Bidder can be considered acceptable provided the Bidder furnishes the following documents for substantiation of its qualification.

- Copies of the unaudited unconsolidated financial statements of the Bidder along with copies of the audited consolidated financial statements of its Holding Company.
- A Certificate from the CEO/CFO of the Holding Company, as per the format enclosed in the bid documents, stating that the unaudited unconsolidated financial statements form part of the Consolidated Annual Financial Statements of the company.

In cases where audited results for the last financial year as on the date of Techno Commercial bid opening are not available, the financial results certified by a practicing Chartered Accountant shall be considered acceptable. In case, Bidder is not able to submit the Certificate from a practicing Chartered Accountant certifying its financial parameters, the audited results of three consecutive financial years

preceding the last financial year shall be considered for evaluating the financial parameters. Further, a Certificate would be required from the CEO/CFO as per the format enclosed in the bidding documents stating that the financial results of the Company are under audit as on the date of techno-commercial bid opening and the Certificate from the practicing Chartered Accountant certifying the financial parameters is not available.

8.2.0 **Financial Criteria for the Joint Venture/Consortium: [N/A]**
8.3.0 **Financial Criteria for the Collaborator/ Associate: [N/A]**

Notes for 8.0.0:

(i)

(a) In case of a Company, "Net Worth" means the sum total of the paid-up share capital and free reserves. "Free reserves" means all reserves credited out of the profits and share premium account but does not include reserves credited out of the revaluation of the assets, write back of depreciation provision and amalgamation. Further any debit balance of Profit and Loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from reserves and surplus.
(b) In case of sole proprietorship/partnership," Net Worth" means the aggregate of the balances in the Capital Account and the Current Account, where the Current Account is maintained to record regular transactions such as drawings, share of profit, interest on capital and other owner/partner related adjustments. The aggregate of balances should be positive.

(ii) Annual turnover shall mean Revenue from Operations of standalone Financial Statements of the Bidder and other income shall not be considered for arriving at annual turnover. While working out annual turnover of a bidder for the purpose of QR during bid evaluation, Taxes & Duties separately indicated (if any), in the Profit & Loss account shall not be considered.

(iii) For annual Turnover indicated in foreign currency, exchange rate as on seven (7) days prior to the Techno-Commercial bid opening shall be used.

(iv) "Holding Company" and "Subsidiary Company" shall have the meaning ascribed to them as per Companies Act 2013, as amended from time to time.

(v) If a bidder is not required to get its accounts audited under section 44AB of the Income Tax Act, 1961, the financial statements duly certified by a practicing Chartered Accountant shall be considered acceptable along with a certificate from chartered Accountant that bidder is not liable for audit under section 44AB.

(vi) In case a bidder meets the technical QR but could not furnish his / their audited financial statement of last three financial years for evaluating the average Annual turnover, due to the incorporation / formation of the bidder, within a period of less than 3 years from the original scheduled date of tender opening, then, such bidder shall also be considered and the Average annual turnover of such bidder shall be arrived at as below:

a. If such bidder furnishes audited financial statements for the last financial year only, then such bidder's average Annual turnover shall be arrived at by dividing the Turnover of the last financial year by 1.5.

b. If such bidder furnishes audited financial statements for the last two financial years only, then the bidder's average Annual turnover shall be arrived at by dividing the sum of Turnover of last two financial years by 2.5.

ii. Annual turnover shall mean Revenue from Operations of standalone Financial Statements of the Bidder and other income shall not be considered for arriving at annual turnover. While working out annual turnover of a bidder for the purpose of QR during bid evaluation, Taxes & Duties separately indicated (if any), in the Profit & Loss account shall not be considered.

NOTE for clauses 7.0 & 8.0:

For the purposes of this tender, any reference to the date of Techno-commercial bid opening for qualifying requirements, wherever mentioned, shall be taken as on the date of Techno-commercial bid opening specified in the initial published NIT/IFB.

9 **'Class-I local suppliers' / ~~"Class-I local suppliers and Class-II local suppliers"~~** only are eligible to participate in this tender, as defined in the bidding documents / Public Procurement (Preference to Make in India), Order 2017 and its subsequent amendments/ revisions issued by DPIIT. The bidders may apprise themselves of the relevant provisions of bidding documents in this regard before submission of their bids."

NOTE:
Bidders are requested to give acceptance of being Class-I Local Supplier (Minimum Local Content equal to or more than 50%) by accepting the GTE & declaration in Bid Form.

By accepting the MLC provision of GTE it will be considered that: -

"Bidder is 'Class-I local supplier' and is meeting the MLC requirement stipulated in Annexure-I to BDS.

Also supplier has not been debarred / banned by any other procuring entity for violation of 'Public Procurement (Preference to Make In India), Order 2017' (PPP-MII Order) dated 15.06.2017 and its subsequent revisions / amendments issued by Department for Promotion of Industry and Internal trade (DPIIT)".

In case false declaration in respect of Local content, same shall be treated as false declaration and will be dealt in line with the Fraud Prevention Policy of NTPC.

The bidders may apprise themselves of the relevant provisions of bidding documents in this regard before submission of their bids.

10 Any 'Bidder from a country which shares a land border with India', as specified in the Bidding Documents, will be eligible to bid in this tender only if bidder is registered with the Competent Authority as mentioned in the Bidding Documents.

Further, any bidder (including bidder from India) having specified Transfer of Technology (ToT) arrangement with an entity from a country which shares a land border with India, will be eligible to bid only if the bidder is registered with the same competent authority.

However, the said requirement of registration will not apply to bidders from those countries (even if sharing a land border with India) to which the Government of India has extended lines of credit or in which the Government of India is engaged in development projects

11 NTPC reserves the right to reject any or all bids or cancel / withdraw the Invitation for Bids/NIT without assigning any reason whatsoever and in such case no bidder / intending bidder shall have any claim arising out of such action.

12 Issuance of bid documents to any Bidder shall not construe that such bidder is considered to be qualified. Bids shall be submitted online and opened at the address given below in the presence of Bidder's representatives who choose to attend the bid opening.

13 Transfer of Bidding Documents purchased by one intending Bidder to another is not permissible.

14 Bidders may please note that GePNIC is capturing and showing the IP addresses used by the Buyer and the Bidder(s) /Seller(s). The received bids having matching/common IP address with either Bidder(s)/Seller(s) or Buyer, shall be outrightly rejected & shall not be considered for further evaluation.

15 Address for communication:

Sr. Manager/AGM (CPG-I)
NTPC Limited, Central Procurement Group-I,
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