NTPC LIMITED
(A GOVERNMENT OF INDIA ENTERPRISE)

Central Procurement Group-I, Raipur

INVITATION FOR BIDS (IFB)

(DOMESTIC COMPETITIVE BIDDING)

FOR

Bulk Procurement of 12V battery.

1.0 NTPC Limited (NTPC) invites online bids on "**Single Stage Two Envelope Bidding Basis**" from eligible bidders for aforesaid package, as per the scope of work briefly mentioned hereinafter.

2.0 **BRIEF SCOPE OF WORK**

The scope of supply includes **Bulk Procurement of 12V battery.**

3.0 **QUALIFYING REQUIREMENTS FOR BIDDERS.**

The bidders who wish to participate in the bidding shall satisfactorily meet the Qualifying Requirements stipulated hereunder:

1.0.0 Technical Criteria:

1.1.1 The bidder should be a Manufacturer OR Authorized Dealer of Manufacturer of 'Battery (s)'.

1.1.2 The bidder should have executed at least one Order of minimum value Rs 14.18 lakh for supply of '12 V battery' in the preceding seven (07) years prior to the date of techno-commercial bid opening.

Notes for 1.0.0:

1.The word "Executed" mentioned above means that the bidder should have achieved the criteria specified above, even if the total contract is started earlier and/or is not completed / closed.

2. In case of orders under execution, the value of work executed prior to the date of Techno-Commercial bid opening duly certified by bidder's client shall be considered acceptable.

3. For arriving at the executed value of work specified above, basic amount only shall be considered. In case of contract is inclusive of taxes, bidder should provide the break–up of basic value and taxes.

4. The bidder must submit Latest annual report/ NSIC / SSI / MSME registration certificate / BIS license / ISO certificate / any other statutory document as a proof of being manufacturer as per QR.

5. Authorized dealer should be specifically authorized by the Manufacturer for participating in this bid.

6. For Authorized dealer of the manufacturer, the credentials of bidder and/or its principal will be considered qualified under QR evaluation of clause 1.1.2.

7. In case multiple Orders are awarded against a single NIT, total executed value of such Orders shall be considered as execution against single contract for QR cl No. 1.1.2.

2.0.0 Financial Criteria:

2.1.0 Financial Criteria for the Bidder:

2.1.1 The average annual turnover (AATO) of the Bidder on standalone basis, in the preceding three (3) financial years as on the date of Techno-commercial bid opening should not be less than as given in table A below:

Table-A:

Sr.No	Plant Code	Plant Name	Minimum required average annual turnover (AATO) in *Indian Rupees or in equivalent foreign currency* – *refer note vii*
1	1005	Rihand	7,29,080
2	1006	Unchahar	17,73,710
3	1011	NCPP Dadri Thermal	5,53,420
4	1012	Auraiya	29,640
5	1013	Anta	1,92,660
6	1014	NCPP Dadri Gas	67,960
7	1018	Vindhyachal	4,22,400
8	1019	Sipat	6,73,840
9	1020	Kawas	68,080
10	1021	Jhanor	29,640
11	1024	Farakka	6,69,000
12	1025	Kahalgaon	1,67,710
13	1028	Barh	3,80,500
14	1029	North Karanpura	10,66,310
15	1033	Ramagundam	1,44,000

16	1034	RGCPP, Kayamkulam	48,500
17	1035	Simhadri	5,88,200
18	1042	Bongaigaon	2,83,800
19	1043	Mouda	6,48,200
20	1045	Solapur	99,760
21	1046	Kudgi	5,59,640
22	1047	Lara	1,16,400
23	1053	Darlipali	2,02,400
24	1054	Khargone	2,39,400
25	1057	Telangana	2,12,000
26	2025	PVUNL, Patratu	9,65,000
27	5001	APCPL, Jhajjar	6,41,800
		Total Value	1,15,73,050

In case the Bidder does not satisfy the annual turnover criteria, stipulated above on its own, its Holding Company would be required to meet the stipulated turnover requirements as above, provided that the Net Worth of such Holding Company as on the last day of the preceding financial year is at least equal to or more than the paid-up share capital of the Holding Company. In such an event, the Bidder would be required to furnish along with its Techno-Commercial bid, a Letter of Undertaking from the Holding Company, supported by the Holding Company's Board Resolution, as per the format enclosed in the bid documents, pledging unconditional and irrevocable financial support for the execution of the Contract by the Bidder in case of award.

2.1.2 N/A.

2.1.3. In case the bidder is not able to furnish its audited financial statements on standalone entity basis, the unaudited unconsolidated financial statements of the bidder can be considered acceptable provided the bidder further furnishes the following documents for substantiation of its qualification.

(a) Copies of the unaudited unconsolidated financial statements of the bidder along with copies of the Audited consolidated financial statements of its Holding Company.

(b) A Certificate from the CEO/CFO of the Holding Company, as per the format enclosed in the bidding documents, stating that the unaudited unconsolidated financial statements form part of the Consolidated Annual Report of the company.

2.1.4 In cases where audited results for the last preceding financial year as on the date of Techno-Commercial bid opening are not available, the financial results certified by a practicing Chartered Accountant shall be considered acceptable. In case, Bidder is not able to submit the Certificate from practicing Chartered Accountant certifying its financial parameters, the audited results of three consecutive financial years preceding the last financial year shall be considered for evaluating the financial parameters. Further, a Certificate would be required from the CEO/CFO as per the format enclosed in the bidding

documents stating that the financial results of the Company are under audit as on the date of Techno-Commercial bid opening and the Certificate from the practicing Chartered Accountant certifying the financial parameters is not available.

2.2.0 Financial Criteria for the Joint Venture/Consortium [N/A]

2.3.0 Financial Criteria for the Collaborator/ Associate [N/A]

Notes for Clause 2.0.0 above:

(i)

(a) In case of a Company, "Net Worth" means the sum total of the paid-up share capital and free reserves. "Free reserves" means all reserves credited out of the profits and share premium account but does not include reserves credited out of the revaluation of the assets, write back of depreciation provision and amalgamation. Further any debit balance of Profit and Loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from reserves and surplus.

(b) In case of sole proprietorship/partnership," Net Worth" means the aggregate of the balances in the Capital Account and the Current Account, where the Current Account is maintained to record regular transactions such as drawings, share of profit, interest on capital and other owner/partner related adjustments. The aggregate of balances should be positive.

(ii) Annual turnover shall mean Revenue from Operations of standalone Financial Statements of the Bidder and other income shall not be considered for arriving at annual turnover. While working out annual turnover of a bidder for the purpose of QR during bid evaluation, Taxes & Duties separately indicated (if any), in the Profit & Loss account shall not be considered.

(iii) For annual Turnover indicated in foreign currency, exchange rate as on seven (7) days prior to the Techno-Commercial bid opening shall be used.

(iv) "Holding Company" and "Subsidiary Company" shall have the meaning ascribed to them as per Companies Act 2013, as amended from time to time.

(v) If a bidder is not required to get its accounts audited under section 44AB of the Income Tax Act, 1961, the financial statements duly certified by a practicing Chartered Accountant shall be considered acceptable along

with a certificate from chartered Accountant that bidder is not liable for audit under section 44AB.

(vi) In case a bidder meets the technical QR but could not furnish his / their audited financial statement of last three financial years for evaluating the average Annual turnover, due to the incorporation / formation of the bidder, within a period of less than 3 years from the original scheduled date of tender opening, then, such bidder shall also be considered and the Average annual turnover of such bidder shall be arrived at as below:

a. If such bidder furnishes audited financial statements for the last financial year only, then such bidder's average Annual turnover shall be arrived at by dividing the Turnover of the last financial year by 1.5.

b. If such bidder furnishes audited financial statements for the last two financial years only, then the bidder's average Annual turnover shall be arrived at by dividing the sum of Turnover of last two financial years by 2.5.

(vii) At the bidding stage, the bidder has to submit a declaration showing its order of preference for the opted plants to be considered for evaluation.

The Plant Wise minimum required average annual turnover (AATO) shall be aggregated successively (based on order of preference) till the Cumulative Value is less than/equal to the AATO of the agency. Beyond that level, agency’s offers for remaining plants will not be considered.

(viii) Evaluation shall be done as mentioned below where the declared order of preference and actual price-bid submission do not match.

(a) The order of preference declared by the bidder shall be valid only to the extent of the plant(s)/schedule(s) for which the bidder has actually submitted a price bid. In case a plant/schedule is included in the declared order of preference but no price bid is submitted for that plant/schedule, the declaration for that plant/schedule shall be treated as void and ignored; the cumulative AATO evaluation shall proceed using only the remaining declared plants/schedules, in the same relative sequence as originally declared (without renumbering or re-ranking).

(b) Any price bid submitted for a plant or schedule that has not been specified in the bidder's declared order of preference shall automatically be categorized as the bidder's lowest priority for evaluation purposes. In the event that multiple plants or schedules are omitted from the declared order of preference, such plants or schedules shall be assigned the lowest priority in ascending sequential order of their serial numbers as indicated at Table-A. No request for inclusion or re-declaration of preference shall be entertained after the Techno-Commercial bid opening.

(c) If the bidder does not submit any order of preference in the Technical Bid, evaluation shall be carried out in the ascending order of "Plant Serial Number, as indicated at Table A" subject to submission of a valid price bid.

Illustrations :-

Scenario 1: Bidder's AATO = Rs. 30 Lakhs; quotes for 7 plants; preference order Rihand → Unchahar → NCPP Dadri → Auraiya → Anta → NCPP Dadri→ Vindhyachal

Order of preference	Plant / Package	Min. AATO (Rs. Lakhs)	Bid evaluation Status (Yes/No)	Cumulative AATO (Rs. Lakhs)
1	Rihand	7,29,080	Y	7.29 (< 30.00)
2	Unchahar	17,73,710	Y	25.02 (< 30.00)
3	NCPP Dadri (Thermal)	5,53,420	N	30.56 (> 30.00)
4	Auraiya	29,640	N	30.85 (> 30.00)
5	Anta	1,92,660	N	32.78(> 30.00)
6	NCPP Dadri (Gas)	67,960	N	33.46 (> 30.00)
7	Vindhyachal	4,22,400	N	37.68 (> 30.00)

Bidder qualifies for Rihand & Unchahar and the offer for NCPP Dadri (Thermal), Auraiya, Anta, NCPP Dadri (Gas) and Vindhyachal is not considered.

Scenario 2: Bidder's AATO = Rs. 45 Lakhs; quotes for 7 plants; preference order Rihand → Unchahar → NCPP Dadri → Auraiya → Anta → NCPP Dadri→ Vindhyachal

Order of preference	Plant / Package	Min. AATO (Rs. Lakhs)	Bid evaluation Status (Yes/No)	Cumulative AATO (Rs. Lakhs)
1	Rihand	7,29,080	Y	7.29 (< 45.00)

2	Unchahar	17,73,710	Y	25.02 (< 45.00)
3	NCPP Dadri (Thermal)	5,53,420	Y	30.56 (< 45.00)
4	Auraiya	29,640	Y	30.85 (< 45.00)
5	Anta	1,92,660	Y	32.78(< 45.00)
6	NCPP Dadri (Gas)	67,960	Y	33.46 (< 45.00)
7	Vindhyachal	4,22,400	Y	37.68 (< 45.00)

Bidder qualifies for **Rihand, Unchahar, NCPP Dadri (Thermal), Auraiya, Anta, NCPP Dadri (Gas) and Vindhyachal.**

Note for clauses 1.0. & 2.0:

For the purposes of this tender, any reference to the date of Techno-commercial bid opening for qualifying requirements, wherever mentioned, shall be taken as on the date of Techno-commercial bid opening specified in the initial published NIT/IFB.

4.0 Issuance of bid documents to any Bidder shall not construe that such bidder is considered to be qualified. Bids shall be submitted online and opened at the address given below in the presence of Bidder's representatives who choose to attend the bid opening.

5.0 Transfer of Bidding Documents purchased by one intending Bidder to another is not permissible.

6.0 **Address for communication:**
Manager(C&M)-CPG-1 / AGM(C&M)-CPG-I

NTPC Limited, Central Procurement Group-I,
NTPC WR-II office, Sector-24 , Tuta,
Naya Raipur, Chattisgarh - 492101 (India)
Email: sourabhbanerjee@ntpc.co.in /gbirganthia@ntpc.co.in
Contact No.0771-2515545/ 0771-2515238

7.0 **Registered Office**
NTPC Limited
NTPC Bhawan, SCOPE Complex,
7, Institutional Area, Lodi Road,
New Delhi – 110003
Corporate Identification Number: L40101DL1975GOI007966.