

(INVITATION FOR EXPRESSION OF INTEREST)

NTPC Limited
(A Govt. of India enterprise)



Invites

**Expression of Interest
(EOI)**

For

**Appointment as Dealer for NTPC Ash based products from NTPC
Barh, Kahalgaon, Talcher-Kaniha, Darlipall, Vindhyachal, Rihand,
Dadri, Mouda and Lara**

**Appointment as Dealer for NTPC Ash based products from NTPC Barh, Kahalgaon, Talcher-
Kaniha, Darlipall, Vindhyachal, Rihand, Dadri, Mouda and Lara**

(INVITATION FOR EXPRESSION OF INTEREST)



DOCUMENTS OF EOI

This EOI document comprises of the following sections:

- (i) Section-I : Invitation for Expression of Interest
- (ii) Section-II: Information to Applicants
- (iii) Section-III: Application Form and Appendices

Instructions to APPLICANTS

- Applicants should go through Section-I and Section-II thoroughly before filling and submitting the application.
- For expression of interest, Application Form and Appendices given in Section-III shall be duly filled and sent to NTPC Ltd by the APPLICANT in soft copy.

(INVITATION FOR EXPRESSION OF INTEREST)



SECTION-I:

INVITATION FOR EXPRESSION OF INTEREST

Appointment as Dealer for NTPC Ash based products from NTPC Barh, Kahalgaon, Talcher-Kaniha, Darlipall, Vindhyachal, Rihand, Dadri, Mouda and Lara

(INVITATION FOR EXPRESSION OF INTEREST)

DETAILED NOTICE INVITING EXPRESSION OF INTEREST (EOI)

EOI No.: AM-NI/2024-25/001

Date: 29.01.2025

Expression of Interest for Appointment as Dealer for NTPC Ash based products from NTPC Barh, Kahalgaon, Talcher-Kaniha, Darlipall, Vindhyachal, Rihand, Dadri, Mouda and Lara

- 1.0 NTPC Ltd. is the largest power generating company in India having total installed capacity of 76,598 MW (including JVs). The company is engaged in the business of generation and sale of bulk power. NTPC Limited produces approx. 95 Million Tons of Ash annually. NTPC's sustainable business practices are an integral part of its vision for providing impetus to India's growth.

For increasing Ash utilization, NTPC is in the process of exploring and developing various initiatives and products by utilizing ash in building construction materials. In line with same, NTPC is working on various new technologies for converting ash into value added products such as Ash Bricks, Interlocking wall block, Aggregate, Sand, Paver blocks, tiles, etc. Now, NTPC has ventured into the sale of ash-based products in the open market through direct sales as well as through dealership mode (Sipat & Tanda) also under the brand name "VIKALP." Additionally, NTPC has developed an affordable housing project aimed at addressing the housing needs of the underprivileged population in the country, utilizing primarily ash-based materials.

Now, NTPC intends to sale the in-house Ash based products into the market through appointment of dealer in selected areas near to the NTPC stations for above purpose and the same will be done as per the Interest received in this Eoi by interested party(ies). After identifying the APPLICANTs through EOI, NTPC may come out with a detailed tender for the same.

2.0 Eligibility for Participation in EOI

- A. Brick Manufacturer/ Block Manufacturer/ Tiles Manufacturer /Road construction agencies/Cement Industries/ Other Industries/ Entrepreneurs/ Sole Proprietorships / Partnerships / Limited Liability Partnerships / Consortium / Cooperative Societies / Registered trust/ Government Agencies/Government or Private Companies of India (herein after called APPLICANT) having GSTIN and PAN.
- B. The APPLICANT should be of minimum 21 years of age (in case of individual APPLICANT).

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3.0 **DOWNLOAD AND SUBMISSION OF EOI**

- A. Interested APPLICANTS may download the documents of EOI free of cost from www.ntpctender.com.
- B. APPLICANTS may send their queries related with EOI through e-mail niash@ntpc.co.in.
- C. The APPLICANT is required to submit his EOI application complete in all respect in soft form. The copy of EOI application shall be e-mailed to following:- niash@ntpc.co.in.
- D. Opening/Upload date of EOI : 29.01.2025
- E. Last date for queries/ seeking clarifications : 13.02.2025
- F. Response Validity Date : 180 Days from Last of submission of EOI
- G. For consideration of EOI, APPLICANT is required to submit softcopy of EOI through e-mail till 13.02.2025.

4.0 APPLICANT shall ensure that EOI application is complete in all respect.

5.0 NTPC reserves the right to reject or accept any or all applications, cancel/withdraw the EOI process without assigning any reason whatsoever and in such case, APPLICANT shall not have any claim arising out of such action.

8.0 **Queries**

APPLICANTS may send their queries related with EOI through e-mail at niash@ntpc.co.in.

(INVITATION FOR EXPRESSION OF INTEREST)



SECTION-II: INFORMATION TO APPLICANTS

Appointment as Dealer for NTPC Ash based products from NTPC Barh, Kahalgaon, Talcher-Kaniha, Darlipall, Vindhyachal, Rihand, Dadri, Mouda and Lara

(INVITATION FOR EXPRESSION OF INTEREST)

1.0 Introduction

NTPC Ltd. is the largest power generating company in India having total installed capacity of 76,598 MW (including JVs). The company is engaged in the business of generation and sale of bulk power. NTPC Limited produces approx. 95 Million Tons of Ash annually. NTPC's sustainable business practices are an integral part of its vision for providing impetus to India's growth.

2.0 Objective of EOI

For assessing the interest from Brick Manufacturer/ Block Manufacturer/ Tiles Manufacturer /Road construction agencies/Cement Industries/ Other Industries/ Entrepreneurs/ Sole Proprietorships / Partnerships / Limited Liability Partnerships / Consortium / Cooperative Societies / Registered trust/ Government Agencies/Government or Private Companies of India (having GSTIN and PAN), in the prescribed format for becoming dealer of NTPC Ash based products.

3.0 2.0 Application of EoI: -

The application of EOI is given in section-III of this document which comprises of the following:

A) Form of Application:

The Application Form elicits the interest and extent of participation of the applicant(s) in the intended future tender/ bidding / RFP as the case may be and shall be submitted by an authorised representative of the agency / individual on its official stationery.

Appendices:

Following are the Appendices required to be filled and submitted by APPLICANT along with application form.

- a. Appendix -1:** Application Form
- b. Appendix- 2:** Applicant's Profile
- c. Appendix- 3:** Acceptance of Fraud Prevention Policy of NTPC / NTPC
- d. Appendix- 4:** Any other information
- e. Appendix- 5:** NTPC Station wise list of materials, proposed to be offered for dealership.

(INVITATION FOR EXPRESSION OF INTEREST)

Note-

- Applicants should go through Section-I and Section-II thoroughly before filling and submitting the application.
- For Expression of Interest, Application Form and Appendices given in Section-III shall be duly filled and sent to NTPC by the APPLICANTS in soft copy through e-mail.

(INVITATION FOR EXPRESSION OF INTEREST)



SECTION-III: APPLICATION FORM AND APPENDICES

Appointment as Dealer for NTPC Ash based products from NTPC Barh, Kahalgaon, Talcher-Kaniha, Darlipall, Vindhyachal, Rihand, Dadri, Mouda and Lara

(INVITATION FOR EXPRESSION OF INTEREST)

Instructions to APPLICANTS

- This is Expression of Interest (EOI) to enlist interested parties and prepare them for future tendering / bidding process for Appointment as Dealer for NTPC Ash based products from NTPC Barh, Kahalgaon, Talcher-Kaniha, Darlipall, Vindhyachal, Rihand, Dadri, Mouda and Lara. Applicant may note that, it is not the tender/bid invitation.
- For expression of interest, Application Form and Appendices given in Section-III shall be duly filled and sent to NTPC by the APPLICANT in soft copy.
- Applicants should go through Section-I and Section-II thoroughly before filling and submitting the application.
- Applicants may submit EOI for becoming dealer from single or multiple NTPC stations.
- Along with submission of application & form, Applicant must ensure that they have provided following information without which EOI shall be rejected:
 - GSTN and PAN (in case of Indian entity) of firm (or individual if applying as individual).
 - Undertaking in regard of obtaining necessary clearances / licenses from Government departments / agencies (if required).
 - Address/ Contact number/ e-mail address/ Name of Contact person.

(EXPRESSION OF INTEREST: APPLICATION FORM)

(To be submitted on APPLICANT's Letter Head but letter head is not required if applying as individual.)

Ref No.

Date:

**Senior Manager (Ash Management)
NTPC Limited,
Western Region II – Headquarters,
Plot No-87, Sector-24, Atal Nagar,
Naya Raipur
Chhatisgarh-492018.**

Dear Sir,

Sub: Appointment as Dealer for NTPC Ash based products from NTPC Barh, Kahalgaon, Talcher-Kaniha, Darlipall, Vindhyachal, Rihand, Dadri, Mouda and Lara

We, the undersigned, express our interest for the subject EOI and declare the following:

- (a) We are duly authorized to represent and act on behalf of _____ (name of the firm/company/individual).
- (b) We have examined and have no reservations to the EOI document including Amendment No(s) & Clarification No(s) _____ (if any).
- (c) With reference to your invitation for EOI dated _____, we are furnishing herewith all the required details as per the prescribed Appendices.
- (d) We hereby express our willingness to participate in RFP/ forth coming tender / bidding as and when NTPC Ltd invite the same.
- (e) NTPC and /or its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents and information submitted in connection with this application and to seek clarifications from our bankers/suppliers and clients.
- (f) This application will also serve as authorization to seek/ request information as deemed necessary from any individual or authorized representative of any institution referred in the supporting document provided by APPLICANT.

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(Appendix-1)

- (g) NTPC and /or its authorized representatives may contact the following nodal persons for further information on any aspects of the application:

Name and designation of contact Person	Address for Communication	Telephone No	Email ID

- (h) This application is made in the full understanding that:

Through this EOI, NTPC intends to identify interested and capable parties in India for Appointment as Dealer for NTPC Ash based products from NTPC Barh, Kahalgaon, Talcher-Kaniha, Darlipall, Vindhyachal, Rihand, Dadri, Mouda and Lara. This EOI is not intended for empanelment of APPLICANT or pre-qualification of APPLICANT.

1. EOI process will be subject to verification of all information submitted at the discretion of NTPC.
 2. NTPC Ltd reserves the right to reject or accept any or all applications, cancel/withdraw the EOI process without assigning any reason whatsoever and in such case, APPLICANT shall not have any claim arising out of such action.
- (i) We declare that we have read and abide by the provisions of Fraud Prevention Policy of NTPC and submit the form of Acceptance of Fraud Prevention Policy duly filled as per NTPC's format.
- (j) The undersigned declare that the statements made and the information provided in the duly completed application are complete, true and correct in every detail.

SIGNATURE

(AUTHORISED SIGNATORY)

(OFFICE STAMP)

DATE_____NAME_____DESIGNATION_____

PLACE_____

Appointment as Dealer for NTPC Ash based products from NTPC Barh, Kahalgaon, Talcher-Kaniha, Darlipall, Vindhyachal, Rihand, Dadri, Mouda and Lara

Applicant's Profile

1. **Name of the interested party:**
2. **Address** :
3. **Nature of Business** : (Tick the correct box)
Cement Manufacturer ☐
Export/Import ☐
Trader ☐
Ready mix concrete ☐
Road construction agency ☐
Ash based products ☐ Please Specify :
Others ☐ Please Specify :
4. **Classification of Company**
Public Limited ☐
Partnership Limited ☐
Private Limited ☐
Others ☐ Please Specify :
5. **Contact Details**
NAME:
DESIGNATION:
MOBILE NO.:
EMAIL-ID:
6. Proposed end use of Ash based Products :
7. Years of experience in the business:
8. Annual Turnover
9. Total requirement of different Ash-based products...../annum
10. Years of Engagement.....
11. Submission of EOI for
NTPC Barh ☐
NTPC kahalgaon ☐
NTPC Talcher - Kaniha ☐
NTPC Darlipalli ☐
NTPC Vindhyachal ☐
NTPC Rihand ☐

(Appendix-2)

NTPC Dadri	<input type="text"/>
NTPC Mouda	<input type="text"/>
NTPC Lara	<input type="text"/>

12. Whether willing to enter in long term MOU YES NO

13. If yes, for how many years:

(FORM FOR ACCEPTANCE OF FRAUD PREVENTION POLICY)

We have read the contents of Fraud Prevention Policy of NTPC displayed on the tender website <http://www.ntpctender.com> and undertake that we shall strictly abide by the provisions of Fraud Prevention Policy of NTPC.

SIGNATURE

(AUTHORISED SIGNATORY)

(OFFICE STAMP)

DATE_____ NAME_____ DESIGNATION_____

PLACE_____

(Appendix-4)

(ANY OTHER INFORMATION)

If Applicant desires to share any other additional Information relevant to the work / assignment like brochure, future plan or any suggestion, it may be given in this Appendice.

**NTPC Station wise list of materials, proposed to be offered
for dealership.**

Sl. No.	NTPC station	Ash Products offered for dealership
1	BARH	Ash Brick, Ultra Fine Fly Ash
2	KAHALGAON	Ash Brick, Bottom Ash, Fine Fly Ash
3	DARLIPALLI	Ash Brick, Bottom Ash, Fine Fly Ash
4	TALCHER-KANIHA	Ash Brick, Bottom Ash, Fine Fly Ash
5	DADRI	Ash Brick, interlocking Wall Blocks, Bottom Ash, Fine Fly Ash
6	RIHAND	Ash Brick, interlocking Wall Blocks, Bottom Ash, Fine Fly Ash
7	VSTPS	Ash Brick, interlocking Wall Blocks, Bottom Ash, Fine Fly Ash
8	MOUDA	Ash Brick, interlocking Wall Blocks, Bottom Ash, Fine Fly Ash
9	LARA	Ash Brick, interlocking Wall Blocks, Bottom Ash, Fine Fly Ash

Appointment as Dealer for NTPC Ash based products from NTPC Barh, Kahalgaon, Talcher-Kaniha, Darlipall, Vindhyachal, Rihand, Dadri, Mouda and Lara