

NTPC Limited
(A Government of India Enterprise)
EOC Noida Office
NOTICE INVITING TENDER (NIT)
FOR

**Rate Contract for the procurement of Servers for Sites/Regions/CC/JVs of NTPC.
(Domestic Competitive Bidding)**

NIT No: NTPC/EOC/9900274576

Date: 08.03.2024

1.0 NTPC invites on-line bids from eligible Bidders for aforesaid package, as per the scope of work briefly mentioned hereinafter:

2.0 Brief Details

NIT Date	08.03.2024
GEPNIC Ref. No.	2024_NTPC_84104_1 dtd: 08.03.2024
Document Sale Commencement Date & Time	09.03.2024 , 09:00 am
Source of IFB/NIT	EOC Noida Office
Last Date and Time for Bid submission	01.04.2024, 15:00 pm
Technical Opening Date & Time	02.04.2024, 15:00 pm
Price Bid Opening Date & Time	shall be intimated separately. For any corrigendum and extension of date of bid submission, please visit the website.
Cost of Bidding Documents in INR	*Rs. 6750
EMD/Bid Security in INR	20,00,000
Pre-Bid Conference Date & Time (if any)	Not Applicable
Last Query Date (if any)	15.03.2024.
Reverse Auction	Not Applicable

*Bidders have to submit Tender Fee through on-line mode only on the NTPC e-tender portal.

- 3.0** The bidding document is available online. A complete set of Bidding Documents may be downloaded by any interested Bidder from the NTPC tender website <https://eprocurmentpc.nic.in>.

The Bidder would be required to register in the website. First time users are required to register themselves on NTPC tender website after filling up the required details. Users whose email address has not been linked to a vendor code allotted by NTPC/ first time users not allotted any vendor code by NTPC, should send a copy of the registration details to the e-mail address specified in this NIT under Address for Communication with following details at least three working days prior to Technical Opening Date:

- i. Request on the letter head of the Company
- ii. Copy of GST Registration,
- iii. Copy of PAN no.,
- iv. email ID and Contact No.
- v. Name and Designation of the contact person
- vi. Cancelled cheque & E.F.T form duly verified by bank

Note: Format of E.F.T (Electronic Fund Transfer) is attached along with bidding documents

4.0 Brief Scope of Work & other specific detail

As per tender documents.

5.0 Qualifying Requirements for Bidders:

- 5.1.0** The bidder should be an Original Equipment Manufacturer (OEM) of Servers or the Subsidiary/Group Company representing the principal Company of such OEM of Servers in India.

OR

The bidder should be an authorized Partner/Dealer/Reseller or System Integrator of the OEM of Servers or Subsidiary/Group Company representing the principal company of such OEM of Servers in India.

Note:

(i)The bidder should submit letter of authorization to this affect for this tender from the OEM or the Group Company/Subsidiary representing the Principal Company of such OEM of Servers in India.

(ii)"Subsidiary" shall have the meaning ascribed as per Companies Act of India, in vogue.

(iii)"Group Company" means two or more enterprises which, directly or indirectly, are in a position to:

(a)exercise twenty-six percent or more of voting rights in other enterprise; or

(b) appoint more than fifty percent of members of Board of Directors in the other enterprise.

- 5.2.0** The bidder should have executed work(s) of supply, installation and commissioning of at least forty (40) numbers of Servers cumulatively through max. 05 orders in India in preceding 07 years as on date of techno-commercial bid opening and the bidder should have also provided maintenance & support services for these servers satisfactorily for at least 1 year period as reckoned on the date of techno-commercial bid opening.

Note: The Term "Server" shall refer to either Rack or Tower or Blade or Hyper converged infrastructure (HCI)-Nodes type server systems.

- 5.3.0** The bidder should have executed any one of the following work which includes supply and installation of Servers and associated systems in India in preceding 7 years as on the date of Techno-Commercial bid opening:

One work of Executed Value not less than of Rs. 1404.87Lacs
OR
Two works of Executed Value not less than of Rs. 878.05Lacs- each
OR
Three works of Executed Value not less than of Rs 702.44 Lacs each

Note:

5.3.1 The work “executed” mentioned above means the bidder should have achieved the criteria specified above, even if the total contract is started earlier and/or is not completed / closed. However, the work executed must include supply and installation of Servers & associated systems as referred above.

5.3.2 In case of orders under execution, the scope and value of total work executed till the date of opening of Techno-Commercial bid opening shall be considered subject to submission of certificate from Client/ End user duly certifying the value and scope of work executed in such Contract/ PO /Work.

However, the executed work must include Supply and installation of Servers & associated systems as referred below.

5.3.3 (a)The Term “Server” shall refer to either Rack or Tower or Blade or Hyper converged infrastructure (HCI)- Nodes type server systems.

(b)The term associated systems shall refer to any of the devices/ software like: Network switches, Routers, Backup systems, Tape drive/s, SAN/NAS storage and any other storage medium (like Hard disks, tape drives), server Operating systems, other application software, Network cabling for the servers, Interfacing cards for the servers, Racks for the servers, KVM (Keyboard, video (monitor) and mouse switch) and UPS.

5.3.4 The above value of completed Similar Work(s) is exclusive of applicable tax/GST.

5.3.5 For order in foreign currency, the exchange rate as on 07 days prior to the date of techno-commercial bid opening shall be used.

5.4.0 Financial Criteria:

5.4.1 The average annual turnover of the Bidder in the preceding three (3) financial years as on the date of techno- commercial bid opening should not be less than Rs 1756.09 Lacs.

5.4.2 The Net Worth of the Bidder should not be less than 100% of the Bidder’s paid up share capital as on the last day of the preceding financial year. In case the Bidder meets the requirement of Net Worth based on the strength of its Subsidiary(ies) and/or Holding Company and/or Subsidiaries of its Holding Company wherever applicable, the Net Worth of the Bidder and its Subsidiary(ies) and/or Holding Company, in combined manner should not be less than 100% of their total paid up share capital.

However, individually, their Net Worth should not be less than 75% of their respective paid-up share capitals.

Net worth in combined manner shall be calculated as follows:

Net worth (combined) = $(X1+X2+X3) / (Y1+Y2+Y3) \times 100$

where X1,X2,X3 are individual Net Worth which should not be less than 75% of the respective paid up share capitals and Y1,Y2,Y3 are individual paid up share capitals.

In case the Bidder is not able to furnish its audited financial statements on standalone entity basis, the un-audited unconsolidated financial statements of the Bidder can be considered acceptable provided the Bidder further furnishes the following documents for substantiation of its qualification:

(a) Copies of the un-audited unconsolidated financial statements of the Bidder along with copies of the audited consolidated financial statements of its Holding Company.

(b) A Certificate from the CEO/CFO of the Holding Company, as per the format enclosed in the bidding documents, stating that the unaudited unconsolidated financial statements form part of the Consolidated Annual Report of the Company.

In cases where audited results for the last preceding financial year as on the date of opening of Techno-commercial bid are not available, certification of financial statements from a practicing Chartered Accountant shall also be considered acceptable.

In case, Bidder is not able to submit the Certificate from practicing Chartered Accountant certifying its financial parameters, the audited results of three consecutive financial years

preceding the last financial year shall be considered for evaluating the financial parameters. Further, a Certificate would be required from the CEO/CFO as per the format enclosed in the bidding documents stating that the Financial results of the Company are under audit as on the date of Techno-commercial bid opening and the Certificate from the practicing Chartered Accountant certifying the financial parameters is not available.

In case a Bidder does not satisfy the financial criteria stipulated in Clause 5.4.1 above on its own, Its Holding Company would require to meet the stipulated turnover requirements at Clause 5.4.1 above, provided that the net worth of such Holding Company as on the last day of the preceding financial year is at least equal to or more than the paid-up share capital of the Holding company. In such an event, the Bidder should be required to furnish along with its Techno-Commercial bid, a letter of undertaking from its Holding Company, supported by Board Resolution of the Holding Company, as per the format enclosed in the bidding documents, pledging unconditional and irrevocable financial support for the execution of the Contract by the Bidder in case of award.

Notes for Clause 5.4.0

- (i) While computing the annual turnover other Income shall not be considered.
- (ii) "Holding Company" and "Subsidiary" shall have the meaning ascribed to them as per Companies Act of India, in vogue.
- (iii) Net worth means the sum total of the paid-up share capital and free reserves. Free reserves means all reserves credited out of the profits and share premium account but do not include reserves credited out of the revaluation of the assets, write back of depreciation provision and amalgamation. Further, any debit balance of Profit and Loss account and miscellaneous expenses to the extent not adjusted or written off, if any, shall be reduced from reserves and surplus.
- (iv) For annual turnover indicated in foreign currency, the exchange rate as on 7 days prior to the date of techno-commercial bid opening shall be used.

6.0 Issuance of Bidding Documents to any bidder shall not construe that bidder is considered qualified.

7.0 NTPC shall allow purchase preference to MSEs. The bidder should be a manufacturer of offered SERVERS having valid Udyam Registration Certificate for the same for availing purchase preference in subject tender.

Note:

(1) 'Traders /MSEs registered for availing benefits of Primary Sector Lending (PSL) only' shall not be considered for MSE benefits.

8.0 All four (04) BOQ items floated against subject tender are under "Exempted Category" as per Office Order vide ref. No : 11/19/2022-Th-1 Dated 28.04.2023 by Ministry of Power on Exemption/relaxation in Minimum Local Content requirements provided to NTPC for the tendered item(s).

Hence, Class-I, Class-II & non-local bidders are eligible for participation in this tender.

However, Class-I local suppliers shall be eligible for MII purchase preference.

The bidders may apprise themselves of the relevant provisions of bidding documents in this regard before submission of their bids."

9.0 NTPC reserves the right to reject any or all bids or cancel/withdraw the NIT for the subject package without assigning any reason whatsoever and in such case no bidder/intending bidder shall have any claim arising out of such action.

10.0 Address for Communication

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NTPC LTD., 6th Floor, EOC,
Plot no. A-8A, Sector 24
NOIDA (UP), India-201 301
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OR

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