# INVITATION FOR BID (SECTION-IA)

### IFB No.: BIFPCL/OTM/Site C&M/2022/207

Date: 16/08/2022

1.0 Bangladesh-India Friendship Power Company (Pvt.) Limited ("BIFPCL"), acting as the Employer, invites sealed Tenders from eligible bidders for "Supply of Water Treatment Chemicals for 2x660 MW MSTPP site, Rampal, Bagerhat" Project ("2x660 MW Maitree STPP" or "MSTPP") (the "Project") at Rampal, following Single Stage Two Envelope bidding procedure (Envelope-1: Technical Proposal and Envelope-2: Financial Proposal), as per the Scope of Work mentioned in brief hereinafter.

#### 2.0 Brief Scope of Work

The Contractor shall supply **Water Treatment Chemicals (i.e. Ferric Chloride, Liquid Chlorine, Hydrochloric Acid, Caustic Soda Lye)** against the subject package as per the '**Schedule of Requirement'**, considering the parameters/ conditions stipulated in the Bidding Documents, to **MSTPP Plant Stores (i.e. the Delivery Point [DP])** on a single point responsibility basis (i.e. delivered at MSTPP Plant Stores), including but not limited to arranging and ensuring testing, packing, loading/ unloading and transportation upto site stores of 2x660 MW MSTPP Plant. All other related activities, including necessary license for transportation (if applicable), coordination with statutory authorities, shall also be part of Scope of Work of the Successful Bidder. Bidder is requested to go through the complete specification for the detailed scope of work, which is described in this Section of the Bidding Document, towards ensuring smooth and trouble-free operation of all activities in supply chain required for ensuring material delivery at site.

The detailed Scope of Work is provided in the Technical Specification (Section-VII) of the Bidding Document. Bidder shall consider the Bidding Document in its entirety for complete understanding and interpretation of the Scope of Work and Services and shall submit a Proposal that meets the complete requirement of the Bidding Document.

**3.0** The Bidding Document is available for purchase from the address mentioned below. The bidding process schedule is indicated below:

Bidding Document No.	BIFPCL/OTM/Site C&M/2022/207
Bidding Document Sale Date and Time	From 16.08.2022 (10:00 Hrs. (BST) to 31.08.2022 (17:00 Hrs. (BST))
Last Date for submission of pre-bid Query	04.09.2022 (17:00 Hrs. (BST))
Pre-Bid Meeting	06.09.2022 (11:00 Hrs.(BST))
Last Date & Time for submission of Bid (Envelope-1(Technical) & Envelope-2 (Financial))	Upto 15.09.2022 till 11:00 Hrs. (BST)
Envelope-1 (Technical) Proposal Opening Date & Time	On 15.09.2022 at 11:30 Hrs.(BST)
Date of Opening of Envelope-2 (Financial) Proposal shall be intimated separately after Evaluation of Envelope-1 (Technical) Proposals.	

Prospective bidders may please note that this is an indicative bidding process schedule and may be amended or modified by BIFPCL subsequently.

4.0 All bids must be accompanied by valid Bid Security strictly in the format as prescribed in ITT Clause#31, 32 & 33 and corresponding TDS clauses for an amount as specified below.

Bidder has to submit tender security depending upon the no. of items, they intend to bid. The amount of tender security for each item shall be as follows:

Item	Item Description	Tender Security
SI.		Amount (BDT)

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1	Liquid Chlorine	3.10 Lakhs
2	Ferric Chloride	6.22 Lakhs
3	Hydrochloric Acid	0.43 Lakhs
4	Caustic Soda Lye	1.25 Lakhs

In case, bidder wishes to quote for multiple items, they have to submit 'Tender Security' for the cumulative amount of tender securities as specified against the respective items.

Tender Security shall be submitted by the Bidder in original as in the form of either 'Demand Draft', 'Pay Order' or an irrevocable and unconditional Bank Guarantee, strictly in the format and guidelines as specified under ITT Clause# 31, 32 & 33 of the tender document. Bid security/ EMD must be issued in favour of full name of Employer only, i.e. "Bangladesh-India Friendship Power Company Pvt. Ltd.'

Any bid security/EMD issued in favour of short form of Employer (i.e. BIFPCL) or any official, e.g. Managing Director/ Chief Procurement Officer etc. **shall be liable for rejection**.

#### ANY BID NOT ACCOMPANIED BY AN ACCEPTABLE BID SECURITY IN A SEPARATE SEALED ENVELOPE WITH COVERING LETTER CLEARLY INDICATING THE ITEMS FOR WHICH THEY ARE SUBMITTING THEIR BID SHALL BE REJECTED BY BIFPCL AS BEING NON-RESPONSIVE.

#### 5.0 Qualifying Requirements for Bidder

#### 5.1 **Technical Criteria:**

- 5.1.1 The bidder must be a manufacturer/ licensed importer/ or manufacturer's authorized agent/dealer of **similar products** (i.e. any of the following chemicals:
  - (a) Liquid Chlorine,
  - (b) Ferric Chloride
  - (c) Hydrochloric Acid
  - (d) Caustic Soda Lye
- 5.1.2. The bidder must have individually executed supply of any one or multiple similar chemical products as listed above in QR Clause 1.1 to any GOVT./SEMI-GOVT. /PRIVATE company/ firm/institution in a single contract or cumulatively in maximum five contracts during the last five (05) years, i.e. years counting backwards from the date of publication of IFB (Invitation for Bid) of an Order Quantity not less than the following:

PRODUCT	Minimum Executed Supply Quantity (MT)
Liquid Chlorine	450
Ferric Chloride	550
Hydrochloric Acid	250
Caustic Soda Lye	175

Bidders may quote for one or multiple items, but their eligibility will be considered item-wise, subject to meeting the criteria of minimum executed supply quantity (MT) against respective item/s.

### Note to Clause 1.0 (Technical Criteria):

- 1) In support of and in order to establish the aforesaid experience as per Clause 1.1, the bidder must submit the following documents:
- a) Proof of being manufacturer, e.g. 'Factory License'/ Business Registration/ Consent to operate from Pollution Control Board/ or any other valid document as proof of manufacturing.
- b) In case of Importer, the bidder must have valid chemical import license and source the chemicals from a manufacturer meeting the Clause# 1.2 as manufacturer.
- c) In case of authorized dealer/ agent, the bidder must submit Valid 'Authorization Certificate' from their manufacturer & the "proof of manufacturer" of their principal who meets the Clause# 1.2.
- 2) The word "**executed**" means that the Bidder should have achieved the progress specified in the **QR clause 1.2** above, even if the total contract is not completed/ closed and the same shall be supported by documentary evidence.
- 4) Any joint venture, consortium shall not be allowed/ eligible for the subject case.

## 5.2 Financial Criteria:

5.2.1 The Average Annual Turnover (AAT) of the bidder in the immediately preceding last three financial years ending on 30.06.2022 shall not be less than the cumulative amount of the minimum required AAT for the respective items as shown in the below table:

PRODUCT	Minimum required AAT (BDT)
Liquid Chlorine	1.5 Crore
Ferric Chloride	3.0 Crore
Hydrochloric Acid	0.20 Crore
Caustic Soda Lye	0.60 Crore

### Examples:

- In case, a bidder wants to quote for all the four chemicals, AAT shall be **BDT 5.30 Crores (BDT** Five Crores Thirty Lakhs only).
- In case, a bidder wants to quote for Caustic Soda and Ferric Chloride, AAT shall be **BDT 3.60** Crores (BDT Three Crore Sixty Lakhs only).

### Note to Clause 5.2 (Financial Criteria):

- 1. In cases where audited financial results for the immediately preceding financial year as on 1<sup>st</sup> July 2021 are not available, certification of the financial statements from a practicing Chartered Accountant shall also be considered acceptable. In case, the bidder is not able to submit the certificate from practicing Chartered Accountant certifying its financial parameters, the audited financial results of three consecutive financial years immediately preceding 1st July 2021 may be submitted and the same shall be considered for evaluating the financial parameters. Further, a Certificate would be required from the CEO/CFO as per the format enclosed in the bidding documents stating that the Financial results of the Company for immediately preceding Financial Year are under audit and the Certificate would be required from the practicing Chartered Accountant certifying the financial parameters is not available.
- 2. Other income shall not be considered for arriving at the annual turnover.

### 5.3 General Notes for Qualifying Requirements:

- i. All relevant certificates / authenticated documents in support of the Qualifying Requirements shall have to be submitted by the bidder along with its bid. All the certificates must be authenticated by the authorized signatory of the bidder or the lead partner, in the case of a consortium of bidders (if applicable). Without such certificates / authenticated document or where the certificate / authenticated document are found to be unsatisfactory by BIFPCL, the Bid may be considered as non-responsive.
- ii. In case the end user(s) does not issue certificate to the bidder (or to a partner of the consortium, in case the bidder is a consortium), but issues the certificate directly only to BIFPCL based on a request by the bidder (or the consortium partner), such certificate shall also be considered as part and parcel of the bidder's submission, provided the bidder submits copy of such request letter (duly authenticated as above) along with its Technical Proposal.
- iii. BIFPCL reserves the right to reject the Bid of the bidder(s) and forfeit the Bid Security, where any certificate or document submitted or representation made in support of the Qualifying Requirements is found to be false/untrue or fake.
- 6.0 Notwithstanding anything stated above, BIFPCL reserves the right to assess the capabilities and capacity of the bidder and/or consortium partner(s) and/or Holding company and/or Subsidiary company and/or Joint Venture company and/or Subsidiary of Holding company and/or the Subvendors and/or Suppliers and/or Sub-contractors to perform the contract, should the circumstances warrant such assessment in the overall interest of BIFPCL.
- 7.0 Notwithstanding any other provision of the Bidding Document, BIFPCL reserves the right to reject any or all bids or cancel / withdraw / modify the Invitation for Bid without assigning any reason whatsoever and in such case, no bidder/ prospective bidder shall have any claim arising out of such action.

- 8.0 The Bidding Document may be purchased by the prospective bidders from the address mentioned here below after making payment of **BDT 1,000/-** (**BDT One Thousand only**) in the form of Demand Draft or Pay Order in favour of **Bangladesh-India Friendship Power Company (Pvt.) Limited** towards the cost of the Bidding Document. Alternatively, prospective bidders may also download the Bidding Document from <u>www.bifpcl.com</u>, the website of BIFPCL; however, such bidders, at the time of bid submission, shall be required to pay **BDT 1,000/-** (**BDT One Thousand only**) in the aforementioned manner towards the cost of Bidding Document, failing which their bid shall not be accepted and shall be returned. Prospective bidders are advised to keep visiting the below mentioned website for any amendment(s)/ clarification(s)/errata to the Bidding Document or any other information related to this Invitation for Bid, which shall be posted on the website.
- 8.1 Issuance of Bidding Document to any bidder shall not construe to mean that such a bidder is considered to be qualified.
- 8.2 The transfer or sharing of the Bidding Document purchased or downloaded by one intending bidder to another is not permissible.
- 8.3 A bidder shall only submit one Bid. A firm can participate only as on individual basis. No joint venture or consortium is allowed to participate in this tender.
- 9.0 Bids shall be submitted and opened at the address given below in the presence of bidders' representatives, who so choose to attend.

#### 10.0 Address for communication:

Chief Procurement Officer, **Bangladesh-India Friendship Power Company (Pvt.) Limited**, Level-17, Borak Unique Heights, 117, Kazi Nazrul Islam Avenue, Eskaton Garden, Dhaka-1000, Mob. No.:+8801678582805 Tel. No.: +880258314264; E-mail:cpo@bifpcl.com / krprajan@bifpcl.com Website: www.bifpcl.com