

(INVITATION FOR EXPRESSION OF INTEREST)

***NTPC Limited***  
(A Govt. of India enterprise)



Invites

**Expression of Interest  
(EOI)**

For

**PURCHASE OF DRY FLY ASH TO BE LIFTED THROUGH BAGS /  
INTERMODAL CONTAINERS FROM NTPC VINDHYACHAL (M.P.)/  
NAUTANWA (U.P) RAILWAY STATION / RAXAUL (BIHAR)  
RAILWAY STATION / BIRGANJ ICD (NEPAL)  
FOR THE PURPOSE OF EXPORT FROM INDIA.**

**PURCHASE OF DRY FLY ASH TO BE LIFTED THROUGH BAGS / INTERMODAL CONTAINERS FROM NTPC  
VINDHYACHAL (M.P.)/ NAUTANWA (U.P) RAILWAY STATION / RAXAUL (BIHAR) RAILWAY STATION /  
BIRGANJ ICD (NEPAL) FOR THE PURPOSE OF EXPORT FROM INDIA.**

(INVITATION FOR EXPRESSION OF INTEREST)



## DOCUMENTS OF EOI

This EOI document comprises of the following sections:

- (i) Section-I : Invitation for Expression of Interest
- (ii) Section-II: Information to Applicants
- (iii) Section-III: Application Form and Annexures

## Instructions to APPLICANTS

- Applicants should go through Section-I and Section-II thoroughly before filling and submitting the application.
- For expression of interest, Application Form and Annexures given in Section-III shall be duly filled and sent to NTPC Ltd by the APPLICANT in soft copy.

(INVITATION FOR EXPRESSION OF INTEREST)



**SECTION-I:**

**INVITATION FOR EXPRESSION OF INTEREST**

**PURCHASE OF DRY FLY ASH TO BE LIFTED THROUGH BAGS / INTERMODAL CONTAINERS FROM NTPC VINDHYACHAL (M.P.) / NAUTANWA (U.P) RAILWAY STATION / RAXAUL (BIHAR) RAILWAY STATION / BIRGANJ ICD (NEPAL) FOR THE PURPOSE OF EXPORT FROM INDIA.**

## (INVITATION FOR EXPRESSION OF INTEREST)

### DETAILED NOTICE INVITING EXPRESSION OF INTEREST (EOI)

EOI No.: AM-NI/2021-22/001

Date: 02.12.2021

**Expression of Interest for Purchase of dry fly ash to be lifted through bags / intermodal containers from NTPC Vindhyachal (M.P.) / Nautanwa (U.P.) Railway station / Raxaul (Bihar) Railway station / Birganj ICD (Nepal) for the purpose of export from India.**

1.0 NTPC Ltd. is the largest power generating company in India having total installed capacity of 67,907 MW (including JVs). The company is engaged in the business of generation and sale of bulk power. With its operation of coal based power stations, NTPC Limited produces approx. 70 Million Tons of Ash annually. To utilize the Ash in gainful and sustainable manner as per the provisions of extant MOEF&CC Gazette Notifications, NTPC proposes to make available, dry fly ash in any / all of the following carriages(bags/containers):

- A. EX-NTPC Vindhyachal (M.P.) – Purchase of ash from NTPC Vindhyachal and export to end user. All logistics including transportation, loading, unloading, containers / bags will be in the scope of bidder.
- B. EX-Nautanwa (U.P) railway station, EX-Raxaul (Bihar) railway station / EX-Birganj ICD (Nepal) / Any other suitable Rail head – Purchase of ash from EX-Nautanwa (U.P) railway station, EX-Raxaul (Bihar) railway station / EX-Birganj ICD (Nepal) / Any other suitable Rail head and export to end user. All logistics including transportation, loading, unloading will be in the scope of bidder. Containers & bags shall be in the scope of NTPC and may be provided as per mutually agreed terms & conditions.

The tentative specification of carriages are as follows:

- Bags of capacity – 50 Kg
- Bags of capacity - 1400 Kg
- Pneumatically unloadable Intermodal Containers of capacity, 25-30MT
- Intermodal containers of capacity, 25-30MT tiltable for unloading

And invites Expression of Interest (EOI) from willing applicants for the purchase of the above said dry fly ash.

2.0 After identifying the APPLICANTs through EOI, NTPC may come out with a detailed tender for the same.

### **3.0 Eligibility for Participation in EOI**

**PURCHASE OF DRY FLY ASH TO BE LIFTED THROUGH BAGS / INTERMODAL CONTAINERS FROM NTPC VINDHYACHAL (M.P.)/ NAUTANWA (U.P) RAILWAY STATION / RAXAUL (BIHAR) RAILWAY STATION / BIRGANJ ICD (NEPAL) FOR THE PURPOSE OF EXPORT FROM INDIA.**

## (INVITATION FOR EXPRESSION OF INTEREST)

- A.** Brick Manufacturer/ Block Manufacturer/ Tiles Manufacturer /Road construction agencies/Cement Industries/ Other Industries/ Entrepreneurs/ Sole Proprietorships / Partnerships / Limited Liability Partnerships / Consortium / Cooperative Societies / Registered trust/ Government Agencies/Government or Private Companies of Neighbouring Countries /India (herein after called APPLICANT) having GSTIN and PAN (in case of Indian entity) or similar documents for their respective countries has to be submitted if the applicant is not an Indian entity shall be eligible to participate in EOI.
- B.** The APPLICANT should be of minimum 21 years of age (in case of individual APPLICANT).

### **4.0 DOWNLOAD AND SUBMISSION OF EOI**

- A.** Interested APPLICANTS may download the documents of EOI free of cost from [www.ntpctender.com](http://www.ntpctender.com).
- B.** APPLICANTS may send their queries related with EOI through e-mail [ashinfo@ntpc.co.in](mailto:ashinfo@ntpc.co.in), [bhaskaranand01@ntpc.co.in](mailto:bhaskaranand01@ntpc.co.in).
- C.** The APPLICANT is required to submit his EOI application complete in all respect in soft form. The copy of EOI application shall be e-mailed to following:- [ashinfo@ntpc.co.in](mailto:ashinfo@ntpc.co.in), [bhaskaranand01@ntpc.co.in](mailto:bhaskaranand01@ntpc.co.in).
- D. Date of publication of EOI** : **02<sup>nd</sup> December 2021**
- E. Last date for submission of Application** : **16<sup>th</sup> December 2021**
- F. Response Validity Date** : **180 Days from Last of submission of EOI**
- G. For consideration of EOI, APPLICANT is required to submit softcopy of EOI through e-mail till 16<sup>th</sup> December 2021.**

5.0 APPLICANT shall ensure that EOI application is complete in all respect.

6.0 NTPC reserves the right to reject or accept any or all applications, cancel/withdraw the EOI process without assigning any reason whatsoever and in such case, APPLICANT shall not have any claim arising out of such action.

### **8.0 Queries**

APPLICANTS may send their queries related with EOI through e-mail at [ashinfo@ntpc.co.in](mailto:ashinfo@ntpc.co.in), [bhaskaranand01@ntpc.co.in](mailto:bhaskaranand01@ntpc.co.in).

(INVITATION FOR EXPRESSION OF INTEREST)



## SECTION-II: INFORMATION TO APPLICANTS

**PURCHASE OF DRY FLY ASH TO BE LIFTED THROUGH BAGS / INTERMODAL CONTAINERS FROM NTPC VINDHYACHAL (M.P.) / NAUTANWA (U.P) RAILWAY STATION / RAXAUL (BIHAR) RAILWAY STATION / BIRGANJ ICD (NEPAL) FOR THE PURPOSE OF EXPORT FROM INDIA.**

## (INVITATION FOR EXPRESSION OF INTEREST)

### 1.0 INTRODUCTION

NTPC Ltd. is the largest power generating company in India having total installed capacity of 67,907 MW (including JVs). The company is engaged in the business of generation and sale of bulk power. With its operation of coal based power stations, NTPC Limited produces approx. 70 Million Tons of Ash annually. NTPC strives to utilize the Ash in gainful and sustainable manner as per the provisions of extant MOEF&CC Gazette Notifications.

#### Objective of EOI :

NTPC is exploring the possibilities for exporting bagged/container dry fly ash to entities in neighbouring countries. The container/bagged dry fly ash shall be made available at:

- A. EX-NTPC Vindhyachal (M.P.) – Purchase of ash from NTPC Vindhyachal and export to end user. All logistics including transportation, loading, unloading, containers / bags will be in the scope of bidder.
- B. EX-Nautanwa (U.P) railway station, EX-Raxaul (Bihar) railway station / EX-Birganj ICD (Nepal) / Any other suitable Rail head – Purchase of ash from EX-Nautanwa (U.P) railway station, EX-Raxaul (Bihar) railway station / EX-Birganj ICD (Nepal) / Any other suitable Rail head and export to end user. All logistics including transportation, loading, unloading will be in the scope of bidder. Containers & bags shall be in the scope of NTPC and may be provided as per mutually agreed terms & conditions.

**The goods platform has to be cleared within 12 hours as per the requirements of Indian railways**, however for NTPC Vindhyachal no such condition exists. Therefore, NTPC invites Expression of Interest (EOI) from entities in neighbouring countries/ Indian entities (herein after called APPLICANT).

#### Eligibility of the Bid in respect of minimum lifting:

Minimum lifting requirement:

- A. NTPC Vindhyachal (M.P.): No minimum ash lifting requirement.
- B. Nautanwa (U.P) railway station, Raxaul (Bihar) railway station and Birganj ICD (Nepal) : Approximate 2500-3000 metric tonne (1 rake) of ash lifting per consignment.

**PURCHASE OF DRY FLY ASH TO BE LIFTED THROUGH BAGS / INTERMODAL CONTAINERS FROM NTPC VINDHYACHAL (M.P.)/ NAUTANWA (U.P) RAILWAY STATION / RAXAUL (BIHAR) RAILWAY STATION / BIRGANJ ICD (NEPAL) FOR THE PURPOSE OF EXPORT FROM INDIA.**

## (INVITATION FOR EXPRESSION OF INTEREST)

### 2.0 APPLICATION OF EOI: -

The application of EOI is given in section-III of this document which comprises of the following:

#### A) **Form of Application:**

The Application Form elicits the interest and extent of participation of the applicant(s) in the intended future tender / RFP as the case may be and shall be submitted by an authorised representative of the agency / individual on its official stationery.

#### B) **Annexures:**

Following are the annexures required to be filled and submitted by APPLICANT along with application form.

- a. **Annexure -1:** Application Form
- b. **Annexure- 2:** Applicant's Profile
- c. **Annexure- 3:** Fly Ash Export details
- d. **Annexure- 4:** Acceptance of Fraud Prevention Policy of NTPC / NTPC
- e. **Annexure- 5:** Any other information

#### **Note-**

- Applicants should go through Section-I and Section-II thoroughly before filling and submitting the application.
- For Expression of Interest, Application Form and Annexures given in Section-III shall be duly filled and sent to NTPC by the APPLICANTS in soft copy through e-mail.



(INVITATION FOR EXPRESSION OF INTEREST)



**SECTION-III: APPLICATION FORM AND ANNEXURES**

**PURCHASE OF DRY FLY ASH TO BE LIFTED THROUGH BAGS / INTERMODAL CONTAINERS FROM NTPC VINDHYACHAL (M.P.)/ NAUTANWA (U.P) RAILWAY STATION / RAXAUL (BIHAR) RAILWAY STATION / BIRGANJ ICD (NEPAL) FOR THE PURPOSE OF EXPORT FROM INDIA.**

## (INVITATION FOR EXPRESSION OF INTEREST)

### Instructions to APPLICANTS

- This is Expression of Interest (EOI) to enlist interested parties and prepare them for future tendering process for Purchase of dry fly ash to be lifted through bags / intermodal containers from NTPC Vindhyachal (M.P.) / Nautanwa (U.P.) Railway station / Raxaul (Bihar) Railway station / Birganj ICD (Nepal) for the purpose of export from India..
- For expression of interest, Application Form and Annexures given in Section-III shall be duly filled and sent to NTPC by the APPLICANT in soft copy.
- Applicants should go through Section-I and Section-II thoroughly before filling and submitting the application.
- Applicants may submit EOI for Export of Bagged/Container dry Fly ash from NTPC Vindhyachal (M.P.)/ Nautanwa (U.P) railway station / Raxaul (Bihar) railway station / Birganj ICD (Nepal)
- Along with submission of application & form, Applicant must ensure that they have provided following information without which EOI shall be rejected:
  - GSTN and PAN (in case of Indian entity) of firm (or individual if applying as individual), and supporting documents of the same or similar documents for their respective countries has to be submitted if the applicant is not an Indian entity.
  - Undertaking in regard of obtaining necessary clearances / licenses from Government departments / agencies (if required) of respective countries.
  - Address/ Contact number/ e-mail address/ Name of Contact person .

**PURCHASE OF DRY FLY ASH TO BE LIFTED THROUGH BAGS / INTERMODAL CONTAINERS FROM NTPC VINDHYACHAL (M.P.)/ NAUTANWA (U.P) RAILWAY STATION / RAXAUL (BIHAR) RAILWAY STATION / BIRGANJ ICD (NEPAL) FOR THE PURPOSE OF EXPORT FROM INDIA.**

**(EXPRESSION OF INTEREST: APPLICATION FORM)**

*(To be submitted on APPLICANT's Letter Head but letter head is not required if applying as individual.)*

**Ref No.**

**Date:**

**Manager (Ash Mangement )  
NTPC Limited, Plot No. A-8A,  
Sector 24, Block A, Noida,  
Uttar Pradesh-201301, INDIA.**

**Dear Sir,**

**Sub: Expression of Interest for Purchase of dry fly ash to be lifted through bags / intermodal containers from NTPC Vindhyachal (M.P.) / Nautanwa (U.P.) Railway station / Raxaul (Bihar) Railway station / Birganj ICD (Nepal) for the purpose of export from India.**

We, the undersigned, express our interest for the subject EOI and declare the following:

- (a) We are duly authorized to represent and act on behalf of \_\_\_\_\_ (name of the firm/company/individual).
- (b) We have examined and have no reservations to the EOI document including Amendment No(s) & Clarification No(s) \_\_\_\_\_ (if any).
- (c) With reference to your invitation for EOI dated \_\_\_\_\_, we are furnishing herewith all the required details as per the prescribed Annexures.
- (d) We hereby express our willingness to participate in RFP/ forth coming tender as and when NTPC Ltd invite the same.
- (e) NTPC and /or its authorized representatives are hereby authorized to conduct any inquiries or investigations to verify the statements, documents and information submitted in connection with this application and to seek clarifications from our bankers/suppliers and clients.
- (f) This application will also serve as authorization to seek/ request information as deemed necessary from any individual or authorized representative of any institution referred in the supporting document provided by APPLICANT.

**PURCHASE OF DRY FLY ASH TO BE LIFTED THROUGH BAGS / INTERMODAL CONTAINERS FROM NTPC VINDHYACHAL (M.P.)/ NAUTANWA (U.P) RAILWAY STATION / RAXAUL (BIHAR) RAILWAY STATION / BIRGANJ ICD (NEPAL) FOR THE PURPOSE OF EXPORT FROM INDIA.**

**(Annexure-1)**

(g) NTPC and /or its authorized representatives may contact the following nodal persons for further information on any aspects of the application:

Name and designation of contact Person	Address for Communication	Telephone No	Email ID

(h) This application is made in the full understanding that:

Through this EOI, NTPC intends to identify interested and capable parties in India/ neighbouring countries for Export of dry fly ash. This EOI is not intended for empanelment of APPLICANT or pre-qualification of APPLICANT.

1. EOI process will be subject to verification of all information submitted at the discretion of NTPC.
  2. NTPC Ltd reserves the right to reject or accept any or all applications, cancel/withdraw the EOI process without assigning any reason whatsoever and in such case, APPLICANT shall not have any claim arising out of such action.
- (i) We declare that we have read and abide by the provisions of Fraud Prevention Policy of NTPC and submit the form of Acceptance of Fraud Prevention Policy duly filled as per NTPC's format.
- (j) The undersigned declare that the statements made and the information provided in the duly completed application are complete, true and correct in every detail.

SIGNATURE

(AUTHORISED SIGNATORY)

(OFFICE STAMP)

DATE \_\_\_\_\_ NAME \_\_\_\_\_ DESIGNATION \_\_\_\_\_

PLACE \_\_\_\_\_

**PURCHASE OF DRY FLY ASH TO BE LIFTED THROUGH BAGS / INTERMODAL CONTAINERS FROM NTPC VINDHYACHAL (M.P.)/ NAUTANWA (U.P) RAILWAY STATION / RAXAUL (BIHAR) RAILWAY STATION / BIRGANJ ICD (NEPAL) FOR THE PURPOSE OF EXPORT FROM INDIA.**

### Applicant's Profile

1. Name of the interested party: .....
2. Address : .....
3. Nature of Business : (Tick the correct box)  
Cement Manufacturer   
Export/Import   
Trader   
Ready mix concrete   
Road construction agency   
Ash based products  Please Specify : .....  
Others  Please Specify : .....
4. Classification of Company  
Public Limited   
Partnership Limited   
Private Limited   
Others  Please Specify : .....
5. Contact Details  
NAME: .....  
DESIGNATION: .....  
MOBILE NO.: .....  
EMAIL-ID: .....
6. Proposed end use of the fly ash :.....
7. Years of experience in the business: .....
8. Annual Turnover .....
9. Total requirement of fly ash..... Tonne/annum
10. Years of Engagement.....
11. Submission of EOI for  
Fly ash from NTPC Vindhyachal (M. P.)   
Fly ash from Nautanwa (U.P)   
Fly ash from Raxaul (Bihar)   
Fly ash from Birganj ICD (Nepal)
12. Whether willing to enter in long term MOU YES  NO
13. If yes, for how many years: .....

PURCHASE OF DRY FLY ASH TO BE LIFTED THROUGH BAGS / INTERMODAL CONTAINERS FROM NTPC VINDHYACHAL (M.P.)/ NAUTANWA (U.P) RAILWAY STATION / RAXAUL (BIHAR) RAILWAY STATION / BIRGANJ ICD (NEPAL) FOR THE PURPOSE OF EXPORT FROM INDIA.

**Fly ash Export details**

**EOI for Export of Bagged Fly Ash**

<b>S.No</b>	<b>Location</b>	<b>Quantity Required for bagged fly ash (in approximate 2500-3000 metric tonne /consignment)<sup>I</sup>  (Metric tonnes per month )</b>	<b>Period of requirement  (In years)</b>	<b>Price Offer (at Location mentioned in EOI) (Excluding relevant taxes &amp; duties)<sup>II</sup>  (in INR/ metric tonnes)</b>
1	NTPC Vindhyachal (M. P.)***			
2	Nautanwa (U.P) railway station			
3	Raxaul (Bihar) railway station			
4	Birgunj -ICD(Nepal)			

- I. \*\*\* - No such minimum requirement is applicable for NTPC Vindhyachl.
- II. Any tax liability will be on vendor's account.

**Other Details:**

**Bag Capacity – 50kg/1400kg/Any other size\_\_\_\_\_**

**Any other suitable rail head from where Ash through bagging can be taken for export: \_\_\_\_\_**

(Annexure-3)

EOI for Export of Fly Ash in containers				
S.No	Location	Quantity Required for fly ash in containers (in approximate 2500 -3000 metric tonne /consignment) <sup>I</sup>  (Metric tonnes per month )	Period of requirement  (In years)	Price Offer (at Location mentioned in EOI) ( Excluding relevant taxes & duties) <sup>II</sup>  (in INR/ metric tonnes)
1	NTPC Vindhyachal (M. P.)***			
2	Nautanwa (U.P) railway station			
3	Raxaul (Bihar) railway station			
4	Birgunj -ICD(Nepal)			

- I. \*\*\* - No such minimum requirement is applicable for NTPC Vindhyachal.  
II. Any tax liability will be on vendor's account.

**Other Details:**

**Preferred capacity of Container:** \_\_\_\_\_

**Preferred mode of unloading Pneumatically/tilting:** \_\_\_\_\_

**Any other suitable rail head from where Ash through containers can be taken for export** \_\_\_\_\_

**(FORM FOR ACCEPTANCE OF FRAUD PREVENTION POLICY)**

We have read the contents of Fraud Prevention Policy of NTPC displayed on the tender website <http://www.ntpctender.com> and undertake that we shall strictly abide by the provisions of Fraud Prevention Policy of NTPC.

SIGNATURE

(AUTHORISED SIGNATORY)

(OFFICE STAMP)

DATE \_\_\_\_\_ NAME \_\_\_\_\_ DESIGNATION \_\_\_\_\_

PLACE \_\_\_\_\_



**(ANY OTHER INFORMATION)**

If Applicant desires to share any other additional Information relevant to the work / assignment like brochure, future plan or any suggestion, it may be given in this Annexure.