

(INVITATION FOR EXPRESSION OF INTEREST)

NTPC Limited

(A Government of India Enterprise)



Invites

Expression of Interest

(Eoi)

From

Companies/their Consortium/Affiliates/Representatives

For

Sale of Desalinated Distillate/Mineral Water generated at NTECL Vallur

DOCUMENTS OF EoI

This EOI document comprises of the following sections:

- (i) Section I : EoI Information
- (ii) Section II : Introduction
- (iii) Section III : Instructions to the Applicants
- (iv) Section IV : Consideration of Response
- (v) Section V : Application Form and Annexures

Section - I

Eol Information

(INVITATION FOR EXPRESSION OF INTEREST)

DETAILED NOTICE INVITING EXPRESSION OF INTEREST (EoI)

EoI No.: NTPC/BD/EoI-03/2021-22

Date: 08.03.2021

NTPC is Inviting Expression of Interest from Companies/their Consortium/Affiliates/Representatives for Sale of Desalinated Distillate/ Mineral Water generated at NTECL Vallur

1. NTPC Limited (A Government of India Enterprise) intends to Sell Desalinated Distillate/ Mineral Water generated at NTECL Vallur. In this regard, NTPC Limited invites Expression of Interest (EoI) from Companies/their Consortium/Affiliates/Representatives (**herein after called APPLICANT**). The participation in EoI may also be done through consortium; however, the consortium shall have a lead partner.

Note: This EoI is to assess the prospective buyers for the Desalinated Distillate/ Mineral Water. After identifying the APPLICANTS through EoI who are interested in Purchasing Water, Request for Proposals (RfP) may be invited from the Applicants.

2. DOWNLOAD AND TIME LINES FOR SUBMISSION OF EoI

- a. Interested APPLICANTS may download the documents of EoI free of cost from www.ntpctender.com & <https://eprocurmentpc.nic.in>

- | | | |
|---|----------|---|
| b. Last date for submission of EoI | : | 15.04.2021 |
| c. Last date for queries/ seeking clarifications | : | 08.04.2021 |
| d. Response Validity | : | 12 months from Last Date of EoI Submission |

3. For consideration of EoI, APPLICANTS are required to e-mail soft copy of EoI, completed in all respect, through e-mail till last date of submission of EoI to the following address:-

To: ajaysaxena@ntpc.co.in
CC to: bhavnadhuria@ntpc.co.in

EoI shall also be sent in hard copy at the following address:

Additional General Manager (Business Development)
NTPC Limited
Room No. - 305
EOC Noida sector - 24, Noida-201301

(INVITATION FOR EXPRESSION OF INTEREST)

1. NTPC reserves the right to reject or accept any or all applications, cancel/withdraw the Eol process without assigning any reason whatsoever and in such case, APPLICANT shall not have any claim arising out of such action. NTPC bears no responsibility or liability of any kind in reference to the Eol.
2. Applicant may be allowed to have site visit with prior intimation.

Section - II

Introduction

(INVITATION FOR EXPRESSION OF INTEREST)

1. **INTRODUCTION**

- i. NTPC Limited (www.ntpc.co.in) is a leading power generation Company of India. It has been ranked No#2 Independent Power Producer (IPP) in the world as per Platt's (2019). The Company is listed in Indian stock exchange with a market capitalization of INR 833.12 billion.
- ii. NTPC Limited produces around 300 Billion units of electricity annually through its cluster of gas, coal, hydro and RE based power stations of more than 64 GW capacity spanning across the country. Further, NTPC plans target capacity of 130 GW by 2032.

2. **INTENT OF THE EXPRESSION OF INTEREST (EOI)**

- i. NETRA, R&D wing of NTPC, has set up a demonstration Plant of Water Treatment to convert Sea water into distillate/ Mineral water based on solar thermal technology at NTECL, Vallur Tamil Nadu. NTECL is Joint venture Company of NTPC and TANGEDCO and has an operational Coal based Thermal Power Project of Capacity 1500 MW at Vallur (around 30 Kms from Chennai).
- ii. The Water Treatment Plant (WTE) has a capacity of producing 120 TPD of Desalinated Water and is now fully operational.
- iii. The Plant has a provision of operating round the clock by utilizing auxiliary steam from power plant during non-solar/ low solar period. However, availability of Steam will depend on running status of NTECL Power Plant. The WTE Plant also has a separate re-mineralization unit to produce Mineral water from distillate and automatic bottling arrangement for 20 L Bottles, which includes washing, sanitizing, filling and capping etc. However, dedicated test lab and certifications are not available, presently.
- iv. Through this EOI, NTPC is looking for an Applicant to Purchase the Desalinated Distillate/ Mineral Water (Re-mineralized) /20 Ltr Bottled Water produced at NTECL Vallur. Applicant may Purchase the Distillate/Mineral Water at a fixed price/ liter for minimum 10 years period as per following arrangement:

(INVITATION FOR EXPRESSION OF INTEREST)

Mode-1 Applicant can take Mineral Water (Re-mineralized) and use NTPC/NTECL Packaging facility or package it on its own.

OR

Mode-2 Applicant can take the Distillate from NTPC/NTECL Vallur in Water Tankers, Pipe Line etc.

OR

Mode-3 Applicant can suggest some other arrangement to use NTECL Desalinated / Mineral Water facility such as leasing of complete Water Treatment Plant.

The Applicant shall be solely responsible for ensuring the quality of packaged Mineral water from the Plant, testing and obtaining necessary quality certification from government authorities, and other statutory compliances/approvals in all the modes. All cost shall be borne by the Applicant in this regard.

The Applicants may express their interest in respect of their offerings along with other inputs as indicated in relevant Annexures/formats.

The response(s) received in the EoI may be utilized by NTPC for Shortlisting of parties for forthcoming Request for Proposals (RfP) /tenders by NTPC for Selling Desalinated Distillate/Mineral Water at NTECL Vallur.

Section - III

Instructions to the Applicants

(INVITATION FOR EXPRESSION OF INTEREST)

1. The Applicants should note that:

- a. Language of the responses to Eol or any query/ clarifications/ correspondences shall be in English only.
- b. For expression of interest, Application Form and Annexures given in Section-V shall be duly filled & Signed and sent to NTPC by the APPLICANT in soft copy as well as hard copy.
- c. Applicants should go through Section-I and Section-II thoroughly before filling and submitting the application form and annexures in Section-V.
- d. Applicants shall mention the name and contact details of two persons, with complete address, phone number and email id.
- e. NTPC Ltd. may, at its sole discretion, ask for additional information/ documents and/ or seek clarifications from the Applicant(s) after the Deadline for submission of response, inter alia, for the purpose of removal of inconsistencies or infirmities in their responses.

2. Enquiries and clarifications

Any clarifications on the Eol may be sought to the following via e-mail:

To: ajaysaxena@ntpc.co.in

CC to: bhavnadhuria@ntpc.co.in

3. Corrigendum

At any time before the last date of submission of Eols, NTPC may, for any reason, whether at its own initiative or in response to a clarification requested by an Applicant, modify the Eol document. The amendment will be posted on the website and will be binding on the Applicants and the Applicant will give due consideration to the same, while they submit their Eols, and would invariably enclose documents/ information, as required, on account of the amendment, as a part of the Eol. NTPC may, at its discretion, extend the deadline for the submission of Eols.

4. Preparation of the response to Eol

The application of Eol consists of the following:

- (a) Annexure 1, 2 & 3 of Section-V

(INVITATION FOR EXPRESSION OF INTEREST)

5. Validity of the responses

The Applicant shall submit the responses which shall remain valid up to twelve (12) months after the response Deadline (“Response Validity”). NTPC reserve the right to reject any response, which does not meet the aforementioned validity requirement.

NTPC may solicit the Applicant’s consent for an extension of the period of validity of the response. The request and the response in this regard shall be in writing. In the event any Applicant refuses to extend its response validity as requested by NTPC, NTPC shall terminate processing of such Applicant’s responses. An Applicant accepting NTPC request for validity extension shall not be permitted to modify its response.

6. Submission of the response to EoI

The responses to the EoI are to be submitted in soft copy via below e-mail format to: ajaysaxena@ntpc.co.in
CC to: bhavnadhuria@ntpc.co.in

Ref. EoI No.
Dated

Envelope: Original / Copy # _____

Due date of Opening: _____

Submitted to:

Name, designation & address of the concerned officer of NTPC

Submitted by:

Name, address & contact no. of the Applicant

All the pages of the response should be duly stamped and signed by the authorized signatory in whose favour the Power of Attorney is issued.

The responses to the EoI should be submitted within the Deadline at the address provided in the Section-I of this EoI.

7. Costs and expenses towards response to EoI

The Applicants shall be responsible for all the costs associated with the preparation of the response and participation in discussions and finalization & execution of the documents related with this EoI, NTPC shall not be responsible in any way for such costs, regardless of the conduct or outcome of this short-listing/ selection process.

(INVITATION FOR EXPRESSION OF INTEREST)

8. Confidentiality

The Applicants undertake to hold in confidence this Eol and any document related or pursuant to this Eol and not to disclose the terms and conditions of the transaction contemplated hereby to third parties, except:

- (a) To their professional advisors;
- (b) To their officers, contractors, employees, agents or representatives, financiers, who need to have access to such information for the proper performance of their activities;
- (c) Disclosures required under applicable Law, without the prior written consent of the other parties of the concerned agreements.

Provided that the Applicant(s) agrees and acknowledges that NTPC may at any time, disclose the terms and conditions of this Eol and any document related or pursuant to this Eol to any person, to the extent stipulated under the applicable Law.

9. Disclaimer

- (a) This Expression of Interest (Eol) has been prepared by NTPC Ltd. for response from any Company/their Consortium/Affiliates/Representatives to sell Desalinated Distillate/ Mineral Water generated at NTECL Vallur.
- (b) In submitting an expressed Eol in response to the Eol, the Applicants certify that it understands, accepts and agrees to the disclaimers on this page. Nothing contained in any other provision of the Eol nor any statements made orally or in writing by any person or party shall have the effect of negating or superseding any of the disclaimers set forth herewith.

Section-IV

Consideration of Response

(INVITATION FOR EXPRESSION OF INTEREST)

RESPONSIVENESS/EVALUATION METHODOLOGY

1. Responsiveness check

The responses submitted by Applicants shall be scrutinized for Sale of Desalinated Distillate/ Mineral Water generated at NTECL Vallur.

Responses shall be deemed non responsive for following reasons:

- a. Responses that are incomplete, i.e. not accompanied by any of the applicable formats inter alia covering letter, power of attorney, applicable undertakings, provided in more details at annexure in Section-V;
- b. Responses not signed by authorized signatory and / or stamped in the manner indicated in this EoI;
- c. Material inconsistencies in the information/ documents submitted by the Applicant
- d. An Applicant submitting more than one response to this EoI either itself or through an affiliate or subsidiary company;
- e. Response validity being less than that required as per Clause 5 of section-III of this EoI;
- f. Response not received by the response Deadline;
- g. Response having Conflict of Interest;
- h. Applicant delaying in submission of additional information or clarifications sought by NTPC, as applicable;

All bids that shall meet the responsive check requirements set out above in this section of the EoI document shall be considered as responsive. In case of non-submission of relevant details as above, the responses may be considered as “**Non-responsive**”, at the sole discretion of NTPC and will not be considered further.

Section-V

Application Form & Annexures

(INVITATION FOR EXPRESSION OF INTEREST)

Annexure-1

FORMAT FOR COVERING LETTER CUM UNDERTAKING

(The covering letter should be on the Letter Head of the Applicant)

Date : _____

Place : _____

To,

.....

Sub.: (INVITATION FOR EXPRESSION OF INTEREST)

Ref.: Eol No. _____, dated _____ (the "Eol")

Dear Sir,

We, the undersigned [Insert name of the "Applicant"] having read, examined and understood in detail the **(INVITATION FOR EXPRESSION OF INTEREST)**.

We confirm that neither we nor any of our Parent Company/ Affiliate/ Ultimate Parent Company has submitted response other than this response directly or indirectly in response to the aforesaid Eol.

1. We give our unconditional acceptance to the Eol, issued by NTPC, as amended. In token of our acceptance to the Eol, the same have been signed & stamped by us and enclosed to the response. We hereby confirm that the provisions of the Eol shall be binding on us.
2. We have submitted our response strictly as per provisions and formats of the Eol, without any deviations, conditions and without mentioning any assumptions or notes.
3. We hereby unconditionally and irrevocably agree and accept that the decision made by NTPC in respect of any matter regarding or arising out of the Eol shall be binding on us. We hereby expressly waive any and all claims in respect of Eol process. We confirm that there are no litigations or disputes against us, which materially affect our ability to participate or function under the obligations with regard to Eol.

(INVITATION FOR EXPRESSION OF INTEREST)

4. Details of the contact person are furnished as below:
 - A) Name :
Designation:
Address:
Contact numbers:
email id:

 - B) Name :
Designation:
Address:
Contact numbers:
email id:

5. We are enclosing herewith the entire response containing duly signed formats in electronic format sent via email as per details mentioned in Notice inviting EOI.

6. It is confirmed that our response is consistent with all the requirements of submission as stated in the Eoi and subsequent communications from NTPC, if any.

7. The information submitted in our response is complete, strictly as per the requirements stipulated in the Eoi and is correct to the best of our knowledge and understanding. We would be solely responsible for any errors or omissions in our response.

8. We confirm that all the terms and conditions of our response are valid for acceptance for a period of twelve (12) months from the response Deadline.

9. We confirm that we have not taken any deviation so as to be deemed “**Non-Responsive**” as stipulated in Section-IV of this Eoi.

10. We understand that you are not bound to accept any response you receive.

We remain,

Yours sincerely

(Name, Designation and Signature of Authorized Person in whose name Power of Attorney is issued)

(INVITATION FOR EXPRESSION OF INTEREST)

Annexure-2

INFORMATION TO BE SUBMITTED BY APPLICANT

(Note: Documents in support of meeting the respective requirement shall be submitted by the Applicant.)

1. Name of the Company/Lead Partner of Consortium:
2. Legal status of the Company/Consortium:
3. Brief description of the Company/Consortium including details of its business groups/subsidiaries/ affiliates:
4. Existing Mineral Water Manufacturing/Business Location and Details (if applicable)
5. Date of Incorporation:
6. Date of Commencement of Business:
7. Full address including Telephone nos. / Fax nos.:
 - a. Registered Office:
 - b. Head Office:
 - c. Address for communication:
 - d. Contact Details:
 - e. Office Address in India, if any:
8. Documents to be enclosed:

Technical Credentials – Relevant Product/System catalogues, Experience /Reference List, Copies of Customer Certificates, quality accreditations, etc.

Financial Credentials – Copies of Audited Financial statements (Annual Reports) for last 3 years, Credit Rating, Market share (Domestic/International), Segmental Revenue in the applied category (ies).

9. Any other documents considered relevant.

(Sign & Company Seal)
Authorized signatory

(INVITATION FOR EXPRESSION OF INTEREST)

Annexure-3

INFORMATION TO BE SUBMITTED BY APPLICANT

Select the Mode of Purchasing Desalinated Distillate/ Mineral Water from NTECL Vallur for minimum 10 years period. Applicant may select one or more suitable options (modes), as suitable.

Mode 1:

- Taking Mineral Water (Re-mineralized) from NTPC/NTECL Vallur and package it on its own or use NTPC/NTECL Packaging facility.
- Applicant shall be solely responsible for setting up the facility at its own costs.
- Quantum of re-mineralization salts can be decided mutually.

Mode 2:

- Taking Distillate from NTPC/NTECL Vallur in Water Tankers, Pipe Line etc.

Mode 3:

- Any other arrangement to use NTECL Desalinated / Mineral Water facility such as leasing of complete Water Treatment plant

The Applicant shall be solely responsible for ensuring the quality of packaged Mineral water from the Project, testing and obtaining necessary quality certification from government authorities, as required and other statutory compliances/approvals in all the modes. All cost shall be borne by the Applicant in this regard.